

# JOHN HOWARD SOCIETY OF ONTARIO

**FINANCIAL STATEMENTS** 

**DECEMBER 31, 2019** 

# JOHN HOWARD SOCIETY OF ONTARIO

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# DECEMBER 31, 2019

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# To the Members of John Howard Society of Ontario

## Report on the Audit of the Financial Statements

#### Qualified Opinion

We have audited the accompanying financial statements of John Howard Society of Ontario, which comprise the statement of financial position, and the statements of operations, changes in net assets, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion, the accompanying financial statements present fairly, in all material respects, the financial position of John Howard Society of Ontario as at December 31, 2019, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## Basis for Qualified Opinion

In common with many not-for-profit organizations, John Howard Society of Ontario derives revenues from fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization and we were not able to determine whether any adjustments might be necessary to revenue from fundraising. Our audit opinion was modified accordingly because of the possible effects of this scope limitation.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

### Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Sloan Partners LLP

Chartered Professional Accountants Licensed Public Accountants

# JOHN HOWARD SOCIETY OF ONTARIO STATEMENT OF FINANCIAL POSITION

As at December 31		2019		2018
ASSETS				
Current				
Cash	\$	186,713	\$	257,455
Short-term investments (note 4)	·	201,180	•	179,005
Accounts receivable		129,840		252,757
HST receivable		12,736		12,096
Prepaid expenses and other current assets		8,125		14,003
Due from affiliates (note 2)		218,673		320,502
		757,267		1,035,818
Capital assets (note 3)		2,219,210		2,271,345
	\$	2,976,477	\$	3,307,163
LIABILITIES	<del></del>			
Current				
Accounts payable and accrued liabilities (note 6)	\$	96,168	\$	97,626
Current portion of long-term debt (note 7)		35,307		396,422
Deferred revenue		126,938		199,576
Affiliate benefit deposits held		233,493		233,493
		491,906		927,117
Due to affiliates (note 2)		228,131		286,594
Long-term debt (note 7)		726,663		399,854
Deferred Capital Contributions (note 8)		180,586		191,633
Deferred contributions (note 9)		13,486		14,486
		1,640,772		1,819,684
NET ASSETS Unrestricted		212,182		415,637
Invested in capital assets (note 10)		1,048,523		996,842
Internally restricted (note 11)		75,000		75,000
		1,335,705		1,487,479
Approved by:	\$	2,976,477	\$	3,307,163
Director:	<u> </u>	•		<u> </u>
Director:				

# JOHN HOWARD SOCIETY OF ONTARIO STATEMENT OF OPERATIONS

Year ended December 31		2019	2018
REVENUE			
Affiliate contributions	\$	598,087 \$	544,345
Miscellaneous (note 12)	,	536,695	578,210
Conference registration fees		137,732	-
John Howard Society of Canada - National Grant		109,598	116,852
Fundraising		67,207	71,389
Cost recovery (note 13)		11,264	14,473
Investment		10,544	14,922
Amortization of deferred capital contribution		11,047	11,047
		1,482,174	1,351,238
EXPENSES			
Salaries and benefits		847,657	769,507
Travel and meeting (note 13)		185,053	171,445
JHSO conference		140,474	-
Affiliate direct services		130,478	47,307
Interest on long-term debt		46,398	46,129
Professional fees		43,150	37,154
Office and postage		40,307	43,002
Purchased services		35,667	53,244
Fundraising		31,731	52,003
Building occupancy		25,282	23,225
Insurance		7,302	6,925
Skills development		1,870	9,298
		1,535,369	1,259,239
REVENUE OVER EXPENSES			_
(EXPENSES OVER REVENUE) BEFORE THE UNDERNOTED		(53,195)	91,999
Unrealized gain on investment		20,841	(12,763)
Amortization of capital assets (note 3)		(119,420)	(111,164)
EXCESS OF EXPENSES OVER REVENUE	<u>\$</u>	(151,774) \$	(31,928)

# JOHN HOWARD SOCIETY OF ONTARIO STATEMENT OF CHANGES IN NET ASSETS

Year ended December 31, 2019		_	Internally r	estricted	
	Unrestricted	Invested in capital assets	Capital Reserve	Operating Reserve	Total
		(note 10)	(note 11)	(note 11)	
Net assets, beginning of the year Excess of revenue over expenses	\$ 415,637	\$ 996,842	\$ 50,000	\$ 25,000	\$1,487,479
(expenses over revenue) Internally financed	(43,401)	(108,373)	-	-	(151,774)
investment in capital assets Payment of debt related to	(67,285)	67,285	-	-	-
investment in capital assets	(92,769)	92,769	-	-	<u>-</u>
Net assets, end of the year	\$ 212,182	\$ 1,048,523	\$ 50,000	\$ 25,000	\$1,335,705
Year ended December 31, 2018		_	Internally r	estricted	
Year ended December 31, 2018	Unrestricted	Invested in	Capital	Operating	Total
Year ended December 31, 2018	Unrestricted	capital assets	Capital Reserve	Operating Reserve	Total
Net assets, beginning of the year	Unrestricted \$ 449,147		Capital	Operating	Total \$1,519,407
		capital assets (note 10)	Capital Reserve (note 11)	Operating Reserve (note 11)	
Net assets, beginning of the year Excess of revenue over expenses (expenses over revenue)	\$ 449,147	capital assets (note 10) \$ 995,260	Capital Reserve (note 11)	Operating Reserve (note 11)	\$1,519,407
Net assets, beginning of the year Excess of revenue over expenses (expenses over revenue) Internally financed investment in capital assets	\$ 449,147 68,189	capital assets (note 10) \$ 995,260 (100,117)	Capital Reserve (note 11)	Operating Reserve (note 11)	\$1,519,407

\$ 415,637

\$ 996,842

\$ 50,000

Net assets, end of the year

**\$** 25,000 **\$1,487,479** 

# JOHN HOWARD SOCIETY OF ONTARIO STATEMENT OF CASH FLOWS

Year ending December 31	2019	2018
CASH PROVIDED BY (USED IN) THE FOLLOWING ACTIVITIES:		
OPERATING		
Excess of expenses over revenue	\$ (151,774) \$	(31,928)
Items not affecting cash:		
Amortization of capital assets (note 3)	119,420	111,164
Amortization of deferred capital contributions	(11,047)	(11,047)
Unrealized loss (gain) on investments	(20,841)	12,763
Changes in deferred contributions (note 9)	(1,000)	(2,000)
Changes in non-cash working capital:		
Accounts receivable	122,917	(17,931)
HST receivable	(640)	5,782
Prepaid expenses and other current assets	5,878	(5,769)
Accounts payable and accrued liabilities	(1,458)	(7,087)
Deferred revenue	(72,638)	169,089
Deferred capital contributions	 -	38,430
	 (11,183)	261,466
INVESTING		
Net change in short-tem investments	(1,334)	(3,873)
Due from affiliates	43,366	(18,696)
Purchase of capital assets (note 3)	 (67,285)	(49,569)
	 (25,253)	(72,138)
FINANCING		
Repayment of long-term debt	 (34,306)	(34,366)
NET (DECREASE) INCREASE IN CASH	(70,742)	154,962
CASH, beginning of the year	 257,455	102,493
CASH, end of the year	\$ 186,713 \$	257,455

#### PURPOSE AND NATURE OF THE ORGANIZATION

The John Howard Society of Ontario (the "JHSO") and its 19 affiliates provide direct services to individuals, families, and groups at all stages in the youth and criminal justice system from prevention education in public schools to post-institutional counselling for persons released from prison.

The JHSO is also involved in reform of the justice system through justice policy analysis and submission of briefs to various levels of government. As well, the Society provides community education conferences and presentations on critical issues in the justice system.

The JHSO, through its Centre of Research, Policy and Program Development, engages in research and program development initiatives to reflect and further the JHSO's mission.

The mandate of the JHSO is effective, just, and humane responses to crime and its causes.

The JHSO is a registered charity and therefore exempt from income taxes under the Income Tax Act (Canada), provided certain disbursement quotas are met.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Accounting policy selection

The organization believes that the deferral method is preferable for them as it presents information in a manner that is more easily understood by most users of the financial statements. The deferral method results in less volatility in revenue and resultant surpluses and deficits by closely synchronizing the recognition of revenue and related expenses. This is also the method favoured by other organizations within the Society's sector, thereby making the financial statements more comparable overall.

## **Basis of Presentation**

These financial statements have been prepared in accordance with Part III of the Chartered Professional Accountants of Canada ("CPA Canada") Handbook which sets out generally accepted accounting principles for not-for-profit organizations in Canada and includes the significant accounting policies set out below. These financial statements include only the assets, liabilities, revenue, and expenses relating to the organization which operated as John Howard Society of Ontario Provincial Office. They do not include the revenue, expenses, assets, or liabilities of the individual branches/affiliates of the JHSO.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

At December 31, 2019, the JHSO had 19 incorporated affiliates: Belleville, Durham, Hamilton-Burlington and area, Kawartha Lakes-Haliburton, Kingston, London, Niagara, Ottawa, Peel-Halton-Dufferin, Peterborough, Sarnia-Lambton, Sault Ste. Marie, Simcoe-Muskoka, Sudbury, Thunder Bay, Toronto, Waterloo-Wellington, Windsor-Essex, and York Region. Separate financial statements are prepared for each of the branches/affiliates.

## Capital Assets

Capital assets acquired and constructed by the JHSO are recorded at cost. Capital assets are amortized on a straight-line basis over their estimated useful lives as follows:

	Rate	Method
Building	20 years	Straight-line
Computer equipment	3 years	Straight-line
Furniture and equipment	5 years	Straight-line

## Revenue Recognition

The JHSO follows the deferral method of accounting for contributions, which includes donations and government grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Contributions externally restricted are recognized as revenue in the year in which the related expenses are recognized. Externally restricted contributions for amortizable capital assets are deferred and amortized over the lives of the related capital assets.

## **Financial Instruments**

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently measured at cost or amortized cost, unless management has elected to carry the instruments at fair value. The JHSO has elected to carry its bonds, mutual funds, and fixed income securities at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Society determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Society expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement not exceeding the initial carrying value.

## Contributed services and materials

Volunteers contribute an indeterminable number of hours per year. Because of the difficulty of determining their fair value, contributed services and materials are not recognized in the financial statements.

## **Use of Estimates**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. Actual results could differ from those estimates.

#### 2. DUE FROM (TO) AFFILIATES

Included in the balance of due from affiliates are advances made to JHS Belleville, and JHS Toronto, as well as an amount owing to JHS Ottawa.

The advance of \$8,000 to JHS Belleville does not have fixed repayment terms. This balance is included in the current portion of the due from affiliates balance.

The advance of \$210,673 to JHS Toronto has an initial term of five years at 3% interest per annum and is renewable for a further term of five years at an interest rate to be agreed upon. The advance is due on demand and therefore this balance is included in the current portion of the due from affiliates balance.

The advances to JHS Belleville are unsecured and non-interest bearing. The advances to JHS Toronto are secured by a mortgage on 1669 Eglinton Avenue West.

The advance of \$400,000 from JHS Ottawa had an initial term of 5 years at 4% interest per annum. During 2019, principal payments of \$58,463 (2017-\$56,194) were made on this advance.

## 3. CAPITAL ASSETS

	Cost	cumulated nortization	2019 Net Book Value	20	2018 Net Book Value
Land Building Computer equipment Furniture and equipment	\$ 578,000 2,007,843 49,525 12,596	\$ - 390,225 29,365 9,164	\$ 578,000 1,617,618 20,160 3,432	\$	578,000 1,675,937 11,457 5,951
	\$ 2,647,964	\$ 428,754	\$ 2,219,210	\$	2,271,345

#### 3. CAPITAL ASSETS (CONTINUED)

The change in net book value of capital assets is due to the following:

	2019	2018
Balance, beginning of year Purchase of capital assets internally financed (note 10)	\$ 2,271,345 67,285	\$ 2,332,940 11,139
Purchase of capital assets funded by deferred capital contributions (note 8)	-	38,430
Less amortization of capital assets (note 10)	(119,420)	(111,164)
Balance, end of year	\$ 2,219,210	\$ 2,271,345

#### 4. SHORT-TERM INVESTMENTS

The JHSO invests in high interest savings accounts, equity instruments, and mutual funds. Short-term investments are comprised of the following:

	 2019	2018
Equities	\$ 201,180	\$ 179,005

The JHSO holds securities which are subject to market risk, and interest rate risk. These risks will also impact future cash flow streams, including dividends, gains and losses, and interest income.

The value of equities changes with stock market conditions, which are affected by general economic and market conditions. The value of securities will vary with developments within specific governments and corporations which issue the securities.

The value of fixed income securities will generally rise if interest rates fall and fall if interest rates rise. Changes in interest rates may also affect the value of equity securities.

The JHSO does not enter into any derivative instrument arrangements for hedging or speculative purposes.

## 5. BANK OVERDRAFT

The JHSO has a line of credit with the Royal Bank of Canada, due on demand, with a limit of \$250,000 bearing interest at bank prime plus 1.25% per annum and is secured by a general security agreement. As at December 31, 2019, the JHSO has drawn \$nil (2018 - \$nil) of the total line of credit available.

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## 6. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

As at December 31, 2019, there are no government remittances payable outstanding (2018 - \$nil).

## 7. LONG-TERM DEBT

LONG-TERM DEBT		2019		2018
Royal Bank of Canada term loan, payable in monthly blended principal and interest payments of \$3,291 bearing interest at 4.88% per annum. Loan matures December 11, 2023 and is secured by a general security agreement and a mortgage on 342 Queen Stree East. The credit facility agreement also requires the JHSO to comply with certain financial covenants.	i t	399,855	\$	419,315
Royal Bank of Canada term loan, payable in monthly blended principal and interest payments of \$2,664 bearing interest at 4.81% per annum. Loan matures May 30, 2023 and is secured by a general security agreement and a mortgage on 342 Queen Street East. The credit facility agreement also requires the JHSO to comply with certain financial covenants.	)   	362,115		376,961
Total long-term debt		761,970		796,276
Less: Current portion		35,307		396,422
Long-term portion	\$	726,663	\$	399,854
Future minimum annual principal payments are as follows:				
2020		35,307		
2021		37,059		
2022		38,897		
2023		650,707	•	
	\$	761,970	:	

#### 8. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represents the unamortized and unspent amounts of grants received for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations over the useful lives of the capital assets. The changes in the deferred capital contributions balance for the year are as follows:

	2019	2018
Balance, beginning of year Contributions received Amortization of deferred capital contributions	\$ 191,633 - (11,047)	\$ 164,250 38,430 (11,047)
Balance, end of year	\$ 180,586	\$ 191,633
The balance of deferred capital contributions consists of the following:		
	2019	2018
Unamortized deferred capital contributions used to purchase capital assets (note 10)	\$ 180,586	\$ 191,633

#### 9. DEFERRED CONTRIBUTIONS

Deferred contributions represent unspent externally restricted grants and donations.

	 2019	2018
Balance, beginning of year Scholarships	\$ 14,486 (1,000)	\$ 16,486 (2,000)
Balance, end of year	\$ 13,486	\$ 14,486
The balance of deferred contributions consists of the following:	2019	2018
MacFarlane Scholarship	\$ 13,486	\$ 14,486

Earnings generated from the MacFarlane Scholarship funds are used to provide the first year's tuition for a student undertaking any Master of Social Work program.

## **10. INVESTED IN CAPITAL ASSETS**

Investment in capital assets, which represents the unamortized value of capital assets funded using internal unrestricted resources, net of outstanding debt, is calculated as follows:

		2019	2018
Capital assets, net (note 3) Less due to affiliates (note 2) Less long-term debt (note 7) Less unamortized deferred capital contributions used to purchase capital assets (note 8)	\$	2,219,210 (228,131) (761,970) (180,586)	\$ 2,271,345 (286,594) (796,276) (191,633)
The net change in net assets invested in capital assets is calculated as	<b>\$</b>	1,048,523	\$ 996,842
The net change in het assets invested in capital assets is calculated as i	Onc	2019	2018
Purchase of capital assets internally financed (note 3) Repayment of long-term debt principal	\$	67,285 92,769	\$ 11,139 90,560
Less amortization of capital assets (note 3)		160,054 (119,420)	101,699 (111,164)
Amortization of deferred capital contributions		11,047	11,047
	\$	51.681	\$ 1.582

#### 11. INTERNALLY RESTRICTED NET ASSETS

Internally restricted net assets are funds set aside that reflect the application of the Board of Directors policy as follows:

	 2019	2018	
Capital Reserve Operating Reserve	\$ 50,000 25,000	\$ 50,000 25,000	
	\$ 75,000	\$ 75,000	

The capital reserve represents funds internally restricted to be used for the purpose of paying for the major repairs and replacements of the building.

The operating reserve represents funds internally restricted to be maintained as a fiscally prudent operating reserve to provide funds for continuity of operations and operational contingencies.

The Board of Directors has determined that the Benefaction Fund and L.W. Skey Fund have fulfilled their purpose and are no longer necessary. The funds have been transferred to unrestricted net assets.

The Trillium Stabilization Fund was designated for major capital expenditures. A building was purchased with the funds and it has fulfilled its purpose.

Expenditures from these internally restricted net assets require Board approval.

#### 12. MISCELLANEOUS

	2019		2018	
Pension plan administration cost recovery Research	\$	150,900 330,705	\$	159,511 329,730
Ontario Ministry of Housing		-		51,922
Other		55,090		37,047
	\$	536,695	\$	578,210

## 13. TRAVEL AND MEETINGS EXPENSES

Included in travel and meetings expenses are \$11,264 (2018 - \$14,473) worth of costs for accommodation, travel, and food which have been recovered from the affiliates and pension committee.

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#### 14. PENSION PLAN

The JHSO has one pension plan with defined benefit plan and defined contribution plan components. The majority of the employees are in the defined contribution plan, which is funded directly by the affiliate offices for their qualifying employees. The employees are required to contribute to the defined contribution component of the pension plan. The defined benefit plan is funded by the affiliate and branch offices for their qualifying employees through the JHSO. The JHSO follows defined contribution accounting for its portion of both plan components. The employer portion of pension contribution for the year was \$34,417 (2018 - \$38,940).

#### 15. BREAK-OPEN TICKET LOTTERIES

The JHSO was licensed by the Alcohol and Gaming Commission of the Province of Ontario, license numbers 4029 and 8153 to engage in break-open ticket lotteries during the year. The following is a summary of the financial details related to the lotteries:

	BN 1	BN 14	ı	BN 26	Total
Number of boxes undistributed					
as at January 1, 2019	12	2		-	14
Number of boxes ordered	23	4		1	28
Number of boxes available for sale	35	6		1	42
Number of boxes distributed Number of undistributed	25	3		1	29
boxes at year end	10	3		-	13
Number of boxes available	35	6		1	42
for sale in the year	 39	0		ı	42
Disbursed proceeds to the charity	\$ 20,914	\$ -	\$	-	\$ 20,914
Expenses other than license fees	7,274	3,847		2,760	13,881
License fees	1,743	1,253		1,092	4,088
Cash as at December 31, 2019	39,818	-		-	39,818
Gross proceeds	42,000	22,260		16,800	81,060

## 16. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The fair values of financial instruments approximate their carrying values unless otherwise noted.